BearingPoint accelerates its growth of 10% in 2016

Thanks to innovation strategy

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USPA NEWS - Since the beginning of 2016, BearingPoint France makes a good growth path. In a turnaround consulting market, the strong increase in orders demonstrates the success of an innovation strategy based on innovative investments in digital technologies. Eric Falque, President said results show consistency

2015 HAS BEGUN THIS DYNAMIC------

Our positioning is to deliver a benefit uniquely personalized advice to help our clients to transform adapting to the digital revolution through solutions developed for and with them. Then, the BearingPoint Innovation Strategy builds on significant investments goshawks of breakthrough innovations in the critical areas for the company are analyzing the data, the digital transformation and regulation. Our offer is structured around particular software packages (HyperCube, Infonova R6, Abacus) that BearingPoint has full intellectual property. These software packages integrated with consulting bring a strong differentiation of the firm on its market. This is the advantage of a better resilience to economic fluctuations. Finally, BearingPoint has rare skills. Combining scientific research, technological innovations and applications in the field, multidisciplinary teams cabinet solve the problems of the digital revolution to the business side. "

THERE IS AN OFFENSIVE STRATEGY AT THE FIRM LEVEL THAT SUSTAINS THE GROWTH ------

With 3700 employees, BearingPoint is one of the leading European Council. independent firm, wholly owned by its 150 partners and operating in 75 countries, its roots are European. BearingPoint is present in Central Europe, France - Benelux, Great Britain, Ireland and the countries of Northern Europe. True differentiation in the consulting business, its strategy is built around three pillars "Consulting, Solutions Ventures". In 2015, the net sales totaled € 467 million, up 3.5% from the previous year. Order intake showed growth well above the market at 9%, or 532 million euros, with yet a Russian area largely down. This beautiful overall performance is explained by judicious choice of country service lines. Sectors that perform particular are consumer goods with + 15% growth, and financial services to 7%.

AN ENTRY IN THE BUSINESS OF TISK CAPITAL------

Since 2015, BearingPoint extends its business to venture capital - "venture capital" - investing in startups with great potential. BearingPoint has taken an equity interest Urbit, company providing services close to customers; the cabinet is mounted in the capital of Eleven, which operates in the field of blockchain technologies for the banking sector.

A HIGH AMBITION CONFIRMED BY 3 to 4 ACQUISITIONS PER YEAR------

The firm conducts 3 or 4 acquisitions per year by mid-sized entities operating in the consulting, sharing his culture oriented entrepreneurship, technology. In 2015 including RI-Value was bought in Germany and Magenta Advisory in Finland. In 2016, BearingPoint continues to explore acquisition opportunities. BearingPoint's ambition is to achieve in 2020 a turnover of a billion euros with an average annual growth rate of 10%.

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